

WINNING

In Property
Management

**A 2 Day Intensive Property
Management Course**
that will put you in
control, remove conflict &
make your life easier!

New & innovative ways of DELIVERING PROPERTY MANAGEMENT

TESTIMONIALS

**“92% of
our bonds are
refunded in full
within 24 hours”**

Ellen Sifonios
Operations Manager
Clark Real Estate

**“Our
vacancy rate is
2.2% lower than our
market place”**

Sue Pearce
Director
Page and Pearce

**“99.5% of our
Tenants pay in
advance”**

Cushla Symons
Department Manager
Remax Regency

**ASK US ABOUT CPD
POINTS**

For more information
and to register

**PHONE
1300 734 596**

or online at

[realestatedynamics.com.au/
winning-in-pm](http://realestatedynamics.com.au/winning-in-pm)

Register Now!

WINNING

In Property
Management



JENNY SEWELL

Trainer



NATHAN BRETT

Director

TRAINERS

WE WILL TEACH YOU THE WINNING FORMULA TO BUILD TRUST, LOYALTY AND PEACE OF MIND WITH YOUR LANDLORDS AND TENANTS NOW AND FOR YEARS TO COME.

The expectations of Landlords and Tenants are increasing every minute. These expectations are forcing us to change the way we deliver Property Management.

It is very clear that what 'got you here' in Property Management will not 'get you there'.

This 2-day intensive course will give you the knowledge and the up to the minute tools used by Winning businesses we have consulted to across Australia.

These businesses are abolishing legacy and embracing new and innovative ways of delivering Property Management to delight Landlords and Tenants, grow their Rent Rolls faster and make life easier for their Property Management teams - much easier in fact.

You will experience real case studies from Award Winning Property Management businesses, you will meet other Property Management professionals and learn from them. Plus, you will create action plans to implement when you return to your office.

We will even give you free access for 30 days after the course to online resources to support these processes so you can continue learning once you leave the course.

For the past 5 years at RED, we have been testing, refining and re-testing these processes in Agencies across Australia and according to the measurable feedback we have collected from Landlords, Tenants, Property Managers and Leaders, we've uncovered the winning formula! We will teach you proven processes and systems that empower Winning Property Management people to deliver.

WHO SHOULD ATTEND

- Business Owners or aspiring Business Owners
- BDM's Department/Operational Managers
- Property Managers
- Anyone who wants to win in Property Management

YOU WILL LEARN

- HOW TO RENT PROPERTIES **WITHIN 14 DAYS** WITH HAPPY LANDLORDS IN ANY MARKET CONDITIONS
- A BRILLIANT TENANCY EXPERIENCE WITH TOOLS THAT HELP TENANTS TO **PAY RENT ON TIME**, MAINTAIN THE PROPERTY AND STAY WITH YOUR AGENCY LONGER
- HOW TO EASILY HAVE **99% OF YOUR TENANTS** PAYING ON TIME, EVERY TIME
- HOW TO COMPLETE SUPER FAST REPAIRS AND MAINTENANCE **IN 7 DAYS**
- HOW TO PLAN AND BATCH ROUTINE INSPECTIONS 12 MONTHS IN ADVANCE (AND COMPLETED **100%** OF THE TIME)
- THE SECRETS TO ACHIEVING **MORE THAN 82%** OF YOUR BONDS REFUNDED IN FULL TO TENANTS WITHIN 48 HOURS OF VACATING AND WITH **NO CONFLICT**
- LEASE RENEWAL PROCESSES THAT **MAXIMISE YOUR RENTS AND RENT ROLL VALUE** IN ANY MARKETPLACE

SPONSORS – TO BE ANNOUNCED SOON

POWERED BY



For more information and to register

PHONE 1300 734 596

realestatedynamics.com.au/winning-in-pm/

COURSE ORDER FORM



New Revitalised
Course filled with
new ideas and
strategies as followed
by high performing
and award winning
Agencies.

IT WILL HELP YOU WIN IN PROPERTY MANAGEMENT!

Two day intensive Property Management training where you will:

- Become armed with new energy and ideas
- Leave with proven strategies that are working for managing Landlords, Tenants and properties in award winning businesses
- Create awesome Action Plans for you and your Agency
- Have free access to online resources and tools to use in your role for 30 days after the course
- Be motivated and ready to take on the world of Property Management like never before!

YOU WILL NEED TO ACT NOW!

- Always a 'sell-out' event.
- More than ever, "Winning In Property Management" is in demand.

IT'S COMPREHENSIVE

This interactive course is packed with practical case studies, problem solving, and dialogue training giving you a new and competitive edge right through the Management and Tenancy cycles.

With the world of Property Management rapidly changing and expectations of Landlords and Tenants increasing every minute, this course is the key to your success now and into the future!

YOU WILL LEARN ABOUT

What the Best Practice Agencies are doing right now to win over new Landlords and lock in existing ones. You will be equipped and ready to go back to your office with the ability to dramatically and immediately improve your performance (and enjoy doing it!).

REGISTER NOW!

DON'T MISS OUT! FOR DATES IN YOUR AREA AND TO BUY YOUR TICKET/S.

BOOK ONLINE

WWW.REALESTATEDYNAMICS.COM.AU/WINNING-IN-PM/

OR COMPLETE THE COURSE ORDER FORM OVERLEAF.

COST INCLUDES CATERING ON BOTH DAYS

SINGLE TICKET: \$595 (INCL GST)

DISCOUNTS FOR GROUPS OF 3 OR MORE:

3+ TICKETS: \$550 EACH (INCL GST)

SELECT YOUR COURSE DATE



BRISBANE:

- 22 – 23 Feb
- 17 – 18 May
- 23 – 24 Aug
- 22 – 23 Nov

SYDNEY:

- 8 – 9 Mar
- 6 – 7 Sep

MELBOURNE:

- 22 – 23 Mar
- 25 – 26 Oct

COURSE ORDER FORM

Please fill in your details below and email to: admin@realestatedynamics.com.au

Full name:

Organisation:

Postal address:

Phone:

Email address:

COURSE COST

INCLUDES CATERING ON BOTH DAYS

SINGLE TICKET: \$595 (INCL GST)

Discounts for groups of 3 or more –

BRING YOUR TEAM AND BECOME A WINNING TEAM TOGETHER!

3+ TICKETS: \$550 EACH (INCL GST)

Attendee Name	Attendee's Email Address	Cost Per Person

PAYMENT

PROCESS PAYMENT VIA CREDIT CARD

Visa/Mastercard *1.4% fee Applies

American Express *3.12% Fee Applies

Name on Card:

Card Number:

Expiry Date:

/

Amount:

Signature:

PAYMENT WILL BE DIRECTLY DEPOSITED TO THE REAL ESTATE DYNAMICS ACCOUNT WITHIN 48 HOURS.

Email payment advice to: admin@realestatedynamics.com.au

Account name: Real Estate Dynamics

BSB: 124-001

Account number: 1064 5121

Bank: Bank of Queensland

PLEASE NOTE, booking is not confirmed until payment is received.

I require a Tax Invoice