

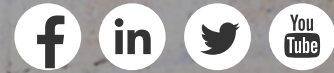


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CHLOE STAMBOLIS

ADMINISTRATOR



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Chloe Stambolis has dedicated all but one year of her working life to the real estate industry. Her role as the Administrator for the Brokerage Team with Real Estate Dynamics is another step in her rewarding and long-standing career in this exciting and dynamic sector.

Chloe commenced her real estate journey working as a personal assistant and sales administrator supporting 15 Agents. Whilst the number of Agents she has looked after may have varied over time, her commitment to helping them achieve excellent sales results has never changed. Chloe's motivation has been two-fold – to provide the best back-up and support to her team and to ensure that their clients have an excellent and stress-free experience.

Chloe has been the recipient of a number of company awards during her career including “Most Valuable Person” and “Group Administrator of the Year”. Her experience in dealing with lead Agents has enabled her to develop her own enviable skillset including an ability to deliver exceptional customer service, a thorough understanding of the sale and marketing process, the importance of systems and procedures, highly organised time management and a crucial attention to detail when preparing contracts.

Family and friends are high on Chloe's list of priorities together with her two cats – Sala and Hendrix. Chloe is dedicated to keeping herself fit and loves a gym session interspersed with some more adventurous pursuits like rock-climbing, paddle-boarding and the occasional long hike.

On a professional level, Chloe's motivation to join the wonderful team at Real Estate Dynamics was to develop her knowledge and appreciation of Rent Roll growth and acquisition, and play a part in supporting Principals to achieve their goals. Chloe assists the Brokers with their administrative and contractual requirements throughout the entire brokerage process from initial enquiry through to a settled sale.

Chloe subscribes to the mantra that no job is too big and no problem unsolvable. She enjoys the challenge of finding solutions and will do whatever needs to be done to help achieve the high level outcomes expected from Real Estate Dynamics clients and staff.

Chloe's confidentiality, attention to detail and happy, helpful disposition are guaranteed!

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